

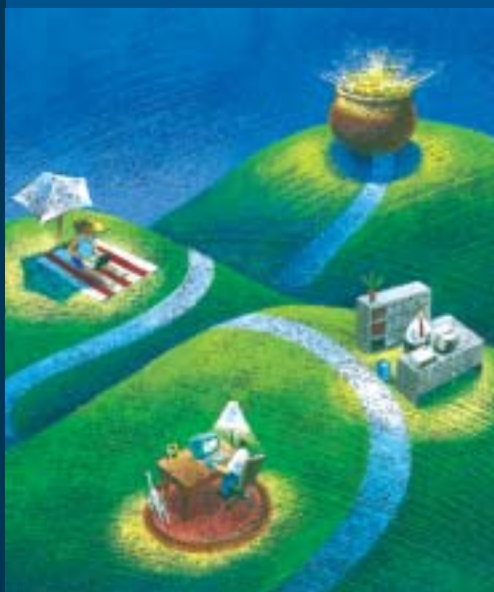
TAKE CONTROL OF YOUR SUPER
WWW.REISUPER.COM.AU

ANNUAL REPORT 2003-2004



HIGHLIGHTS OF THE YEAR 2003/2004

- Assets, individual and employer members all increased in 2003/04
- The number of members accessing the Fund's website steadily increased
- 363 members of the Fund have obtained \$53.3 million in mortgage finance from Super Members' Home Loans
- Financial Services Reform Act commenced and Rei Super obtained its AFS license
- A fourth investment option was introduced
- The Fund's insurance scales were simplified
- The website has been enhanced



LOOKING AHEAD TO 2004/2005

The Board will:

- Apply for a Registrable Superannuation Entity (RSE) License through APRA.
- Extend the services to our members by providing free wealth education seminars in capital cities.
- Continue to respond to our members' needs by surveying our members.
- Continue to empower our employers with web based technology to make the management of Rei Super easier. Accelerate the use of the facility for employers and employees to send contribution information and contributions electronically.
- Seek opportunities for growth to provide further economies of scale and hence rigorously control costs.

2 FUND STATISTICS

- NET ASSETS
- MEMBERSHIP
- FEES
- ADMINISTRATION FEES AND CHARGES
- BENEFITS PAID
- INSURANCE
- SUPER MEMBERS' HOME LOANS
- SUPER BUSINESS LOANS
- SALARY PROTECTION INSURANCE (SPI)
- TOTAL & PERMANENT DISABLEMENT (TPD)

6 TRUSTEE

- TRUSTEE
- TRUSTEE DEED
- TRUSTEE RESPONSIBILITIES
- CONTRIBUTIONS
- EMPLOYERS
- SURCHARGE
- GOVERNMENT IMPOSED TAXES AND CHARGES
- MEMBER PROTECTION
- BENEFITS
- PORTABILITY
- UNITISATION
- GOODS AND SERVICES TAX (GST)
- TRUSTEE INDEMNITY INSURANCE

10 BEHIND THE SCENES

- FUND ADMINISTRATION
- FUND SECRETARIAT
- COMPLYING FUND
- REGULATED FUND
- ELIGIBLE ROLL-OVER FUND (ERF)
- MANAGING YOUR FUND
- PRESERVATION
- COMPLAINTS

A long term perspective is a fundamental aspect of investing. Analysing events in the short term distorts the picture. As the table shows, there is no sense in backing last year's top performing asset class!

Asset Sector Returns ~ 1 Year to 30 June (%)						
Sector	'99	'00	'01	'02	'03	'04
Australian Shares	15.3	15.5	9.1	-4.7	-1.7	21.6
International Shares	8.2	23.8	-6.0	-23.5	-18.5	19.4
Listed Property	4.3	11.9	13.9	14.9	12.1	17.2
Australian Bonds	3.3	6.2	7.4	6.2	9.8	2.3
International Bonds	-3.1	13.3	15.2	2.9	12.2	3.1
Cash	5.0	5.6	6.1	4.7	5.0	5.0

CHAIRMAN'S REMARKS



Dear Member

I am pleased to present the Annual Report for Rei Super for 2003/2004.

The year has been an exceptionally successful one for the Fund, and the Board are delighted to be able to report on the activities and achievements over the past twelve months. When we look back at the past financial year we are reminded of how quickly and dramatically investment markets can and do turn around. During the 2003/04 financial year strong gains occurred in growth style investments particularly Australian and overseas shares.

If members look at the table of sector returns at the left it becomes obvious that it is necessary to take a long term perspective in deciding on how your super should be invested.

The trustees also similarly keep a long term view in framing the investment objectives and strategy for the Fund's options. In the Trustee Balanced Option, for example, this means having a long term exposure of around 72% to growth assets like shares and property. After two difficult years, the results of the past twelve months show just how powerful these asset classes can be as an engine of growth for delivering retirement benefits to our members.

I encourage members to take a close look at the investment results on page 8 of the report.

Other significant highlights during 2003/04, included strong growth in the Fund's assets from \$288 million, to over \$375 million. This was the result of strong investment results, the further growth in membership, and more members making voluntary additional contributions to their account in Rei Super.

The government introduced and then extended its co contributions scheme. This means for many members (see details inside this report) it is possible to get a 150% government subsidy on your voluntary after tax super contributions!

New legislation known as the Financial Services Reform Act also came into force. Many of our members would be aware of this as it affected aspects of their own business. For Rei Super, it meant obtaining a license from the Australian Securities and Investments Commission (ASIC), and providing greater disclosure than ever before about the Fund. In practical terms, this legislation is designed to give our members, complete and clear information about their membership of Rei Super, to make informed decisions about how to get the best value out of their benefits.

The year also saw the addition of a fourth investment option, the Capital Stable option, to give members additional flexibility in their investment choices. This gives the Fund a good spread of investment choices from which members can make their selection.

For employers, one of the significant legislative changes during the year involved the move to (at least) quarterly payment of superannuation guarantee contributions. In practice, a large number of our employers already pay their super contributions on a monthly basis, and the Fund encourages such regular savings patterns. Importantly, the Fund has the technology to enable employers to send data and contributions to the Fund, electronically over the web, and several hundred of our employer members use this facility.

The Fund also made further enhancements to the website www.reisuper.com.au. This is a great resource area for super and we encourage all our members to log on.

Membership continued to grow over the year and reached 29,779 members and 3,795 contributing employers. The Board are delighted that the membership growth has continued, and increasingly, property professionals other than real estate agents and their staff, are joining the Fund. The Board of Trustees of Rei Super are ever mindful of the needs of all in the property industry.

On your behalf I thank the Trustees and the Fund Secretariat for the diligence they have exercised in managing our Fund over the past year. In particular, I would like to thank Phil Roberts for his many years of fine service as Executive Officer and Fund Secretary of Rei Super. Phil has been involved with the Fund since its inception and tirelessly steered both the Fund and the trustees through many changes and developments. We sincerely wish Phil and Felicity all the best in retirement. We are also pleased to welcome Mal Smith as the new CEO and Fund Secretary. Mal has over 20 years experience in the superannuation industry and the Board are happy to see the smooth transition to the new CEO occur.

Yours faithfully

P W Woolcock – Chairman

- NET ASSETS
- MEMBERSHIP
- FEES
- ADMINISTRATION FEES AND CHARGES
- BENEFITS PAID
- INSURANCE
- LOW COST HOME LOANS
- LOW COST BUSINESS LOANS
- SALARY PROTECTION INSURANCE (SPI)
- TOTAL & PERMANENT DISABILITY (TPD)



FUND STATISTICS

NET ASSETS Net assets stood at \$376.3 million at 30 June 2004, **up 30.3 per cent**. The crediting rates achieved on the Fund's investment options for the year were: **22.3 per cent** (Super Growth), **15.5 per cent** (Trustee Super Balanced), **6.00 per cent** (Super Stable) and **2.7 per cent** (Super Cash).

MEMBERSHIP

Employee Members	Employer Members
1 July 2003 – 28 171	1 July 2003 – 3 497
30 June 2004 – 29 779	30 June 2004 – 3 795
Increase – 5.7 per cent	Increase – 8.5 per cent

Membership of the Fund increased steadily during 2003/04.

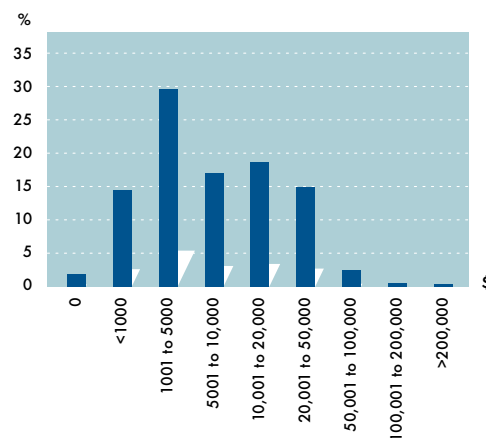
Membership by State and Territory as at 30 June 2004 was as follows:

	Number	%
New South Wales	11 596	38.9
Victoria	11 031	37.0
Queensland	2 965	10.0
Western Australia	2 475	8.3
South Australia	365	1.2
Tasmania	731	2.5
ACT	315	1.1
Northern Territory	257	0.9
Overseas	44	0.1
Total	29 779	100

Almost 60 per cent of the members of the Fund are female.

ACCOUNT BALANCES The value of a member's account as advised in the annual Statement of Benefits is established on 30 June. If a member leaves the Fund during the year the value of the benefit payment is based on the next unit price struck.

Account Balances as at June 30, 2004



I have not accessed my super details before on the www.reisuper.com.au website. What information will the website provide?

With your member number and a valid PIN, you will be able to:

- > View your account balance
- > View recent contributions received, and details of amounts transferred into the Fund from previous super funds (under "Transfers in")
- > Update your beneficiaries
- > Change your address
- > Select your own PIN for the website
- > Change your investment choice

In addition to these functions, there is a wealth of information and investor education material under the headings 'Library' and 'Plan ahead'. Topics range from Asset Allocation to Superannuation Surcharge Tax to Wealth Creation.



ADMINISTRATION FEES AND CHARGES The administration fees and charges levied by the Fund are deducted from members' benefits and their account balances. Insurance costs are allocated to each member with cover and are deducted from the member's account.

BENEFITS PAID

Type	2003-2004		2002-2003	
	No.	\$('000)	No.	\$('000)
Death (incl. Insurance)	18	483	17	534
TPD (incl. Insurance)	5	185	8	216
Retrenchment & Resignation	4 597	23 327	4 227	19 839
Retirement	701	10 331	552	8 628
Total	5 321	34 326	4 804	29 217

MEMBER BENEFITS

INSURANCE All new members must accept one unit of insurance cover unless they can show that they have a similar level of cover in place. Under the Fund's group life policy, new members are automatically accepted for this cover without a medical declaration or examination. Up to two units of cover are available on joining the Fund without medical evidence.

Up to 10 units of cover are available, subject to medical acceptance for cover in excess of two units on joining the Fund. Members may request an increase in their level of cover but acceptance depends on our insurer accepting the medical evidence provided. Each unit of cover costs \$1 per week. Details of insurance options can be obtained from the Administrator or the website at www.reisuper.com.au

While on Leave Without Pay/Maternity Leave, members' cover continues for up to 12 months provided that the member's account balance exceeds the applicable premium to be deducted.

SUPER MEMBERS' HOME LOANS The Trustee has invested \$1 million in the Super Members' Home Loans program. This investment currently returns around five per cent. Importantly, it allows Fund members access to very competitive variable and fixed rate housing and residential investment property finance.

There are no establishment fees and the lending criteria matches that of the major banks. If members qualify, they can refinance their existing loan.

FEES

Fees and Charges	All Members
Administration Fee	\$1.20 per week
Asset Administration fee	0.23% of assets
Funds Transferred into Rei Super	NIL
Voluntary Contributions Fee	NIL
Benefit Processing Fee (if applicable)	\$40
Family Law Split Fee	\$270

Rei Super is one of over 100 superannuation funds participating in the program that is administered by Members Equity.

Call 1300 654 990 for more information or visit the website www.membersequity.com.au

SUPER BUSINESS LOANS The Trustee has invested \$1 million in Super Business Loans. Super Business Loans provides very competitive finance for all business needs including vehicle leasing.

Call 1800 500 680 for more information or visit the website www.membersequity.com.au

SALARY PROTECTION INSURANCE (SPI) The Fund offers SPI to assist in protecting a member's income in the case of an accident and/or illness.

Members can request insurance up to 75 per cent of their pre disablement salary. Salary includes commissions, retainers and bonuses.

Each unit of cover provides \$100/week and costs \$13 a year.

If 75 per cent of your annual salary is, say, \$52 000, then to provide cover for \$1 000/week would cost \$130/year.

If members earn in excess of \$50 000 per year, they should seriously consider using their superannuation account to pay for their SPI.

For a brochure on SPI, call the Fund's Administrator on 1300 13 44 33. The brochure is also available on the website at www.reisuper.com.au

TOTAL & PERMANENT DISABLEMENT (TPD)

Members who work full-time receive protection for total and permanent disablement. The policy offered through Hannover Life Re of Australasia Limited provides a cost effective solution for Fund members.

This cover provides protection for both members and their families. The cover is 24 hours a day, 7 days a week. The protection applies even when the member is not at work.

The rules for making a claim are strict and eligibility for a benefit is governed by the definition of Total and Permanent Disablement.

The definition of TPD is:

- a** suffering the loss of two limbs or the sight of both eyes or the loss of one limb and the sight of one eye (where limb is defined as the whole hand or the whole foot); or
- b** having been absent from employment through injury or illness for six consecutive months and having provided proof to the satisfaction of the Insurer that the Member has become incapacitated to such an extent as to render the Member unlikely ever to engage in or work for reward in any occupation or work for which the Member is reasonably qualified by education, training or experience.

Clause (b) is the definition of TPD that most members rely on when they submit a claim. To be successful, the claimant must be so seriously injured or disabled that they can NEVER work again in a job that they are REASONABLY QUALIFIED to do.

Unfortunately, in some instances, members have the misconception that they may be eligible for TPD benefit if they cannot find a job. This is not the purpose of the TPD cover provided.

If a member indicates on their benefit payment request form that they left employment because of disablement and they have insurance cover, the appropriate forms will be sent to them for completion. In collecting information on a member's disablement, the insurer may require one or more specialist medical reports. Members also have the opportunity at any stage to submit medical reports obtained at their expense. The insurer assesses the claim and either accepts it or denies liability. If the insurer denies liability, the Trustee reviews the insurer's decision and makes a final determination.

BOARD COMMITTEES

ADMINISTRATION COMMITTEE The Administration Committee has been formed to assist the Board of Rei Super to monitor the performance of service providers, to recommend the appointment of service providers and to monitor and respond to administration complaints.

DEATH AND DISABLEMENT CLAIMS COMMITTEE The Death and Disablement Claims Committee has been formed to assist the Board by handling death and TPD claims out of session and to make recommendations to the Board for a final determination on such claims.

COMPLIANCE AND AUDIT COMMITTEE The objectives of the Committee are to ensure the internal control framework meets the needs of Rei Super through overseeing the compliance and audit functions, to assure the objectivity and reliability of financial reports, and to assist the Board in understanding its obligations at law and assisting the Trustee to confirm Rei Super is compliant with all legislative and other government obligations.

MARKETING COMMITTEE The Marketing Committee has been formed to assist the Board of Rei Super in promoting the benefits of the Fund to members and potential members. The Marketing Committee develops the Fund's Marketing Plan.



Ian Armstrong >
*Marketing Committee (Chair),
Compliance & Audit Committee*



David Cameron >
*Administration Committee,
Marketing Committee, Death &
TPD Claims Committee*



Michael Kumm >
*Death & TPD Claims Committee,
Marketing Committee*



Norm Meadows >
*Administration Committee,
Compliance & Audit Committee*



THE REI SUPER HELPLINE

is open from 8.30am to 5.30pm Monday to Friday (national business days) and receives a broad range of enquiries from the Fund's members.

When calling the Rei Super helpline, please have your member number ready and a pen and paper to take note of any details provided.

The Customer Service Representative will firstly locate your membership details, and ask a series of security questions in order to protect your privacy. On confirmation of the security questions, the Customer Service Representative will be able to assist you with your enquiry.

IMPORTANT BENEFIT – GOVERNMENT'S CO-CONTRIBUTIONS

Get a 150% subsidy on your personal super contributions!

Remember that if you make personal contributions – you may be eligible for the Federal Government's co-contribution measures, if:

- Your income and reportable fringe benefits are less than \$58 000 in a year.
- Your employer makes superannuation contributions for you.
- You made a contribution (not salary sacrifice) into a superannuation fund.

- You are a permanent resident aged less than 71 at the end of the financial year in which you made a payment.
- You are not fully or largely self-employed.
- You lodge a tax return.

then you are eligible for the co-contribution.

The amount of the government co-contribution depends on your income (including reportable fringe benefits) and your own superannuation contribution.

The following table shows some examples of the co-contributions you will receive under this scheme:

From 1 July 2004, if your personal super contribution is:

	\$1,000	\$800	\$500	\$200
Your income is:	Your Super Co-Contribution will be:			
\$28,000 or less	\$1,500	\$1,200	\$750	\$300
\$32,000	\$1,300	\$1,200	\$750	\$300
\$36,000	\$1,100	\$1,100	\$750	\$300
\$40,000	\$900	\$900	\$750	\$300
\$44,000	\$700	\$700	\$700	\$300
\$48,000	\$500	\$500	\$500	\$300
\$52,000	\$300	\$300	\$300	\$300
\$56,000	\$100	\$100	\$100	\$100
\$58,000	\$0	\$0	\$0	\$0



Helen Cunningham >
Administration Committee



John Greig >
Administration Committee,
Marketing Committee



Neville Pozzi >
Marketing Committee, Compliance
& Audit Committee (Chair)



Beth Stratfold >
Administration Committee
(Chair), Marketing Committee,
Compliance & Audit Committee



Ken Searson >
Compliance & Audit Committee



Mal Smith >
Fund Secretary,
Committee Secretary

- TRUSTEE
- TRUSTEE DEED
- TRUSTEE RESPONSIBILITIES
- CONTRIBUTIONS
- EMPLOYERS
- SURCHARGE
- GOVERNMENT IMPOSED TAXES AND CHARGES
- MEMBER PROTECTION
- BENEFITS
- PORTABILITY
- UNITISATION
- GOODS AND SERVICES TAX (GST)
- TRUSTEE INDEMNITY INSURANCE



TRUSTEE

TRUSTEE The chairman, directors and officers at 30 June 2004 were:

Independent Chairman (non-voting) ■ Bill Woolcock
Directors ■ Ian Armstrong, David Cameron, Helen Cunningham, John Greig, Michael Kumm, Norm Meadows, Neville Pozzi, Ken Searson (Independent), Beth Straiford
Chief Executive Officer, Fund Secretary and Public Officer ■ Mal Smith

The Trustee of the Fund and registered office is:

Rei Superannuation Fund Pty Limited (ABN 68 056 044 770)
 Level 5, EDS Centre
 108 North Terrace
 ADELAIDE SA 5000

TRUST DEED The Trust Deed was amended during the year to clarify that the election of directors would occur solely in accordance with the provisions of the deed. Shortly after year end the deed was amended to include the latest legislative requirements, and in particular to confirm the ability of the Fund to accept and allocate to members, the government's co contributions.

TRUSTEE RESPONSIBILITIES The responsibility of trustees and their workload continues to grow. During 2003/2004, elected trustees were paid directors' fees of \$2 083 per month, the independent trustee \$2 896 per month and the Independent Chair, \$3 750 per month. All directors attended all board meetings during the year.

CONTRIBUTIONS The Fund is the industry fund for the property sector. It receives both employer and employee contributions. Employers should base their contributions on their payroll records and should make at least the minimum contribution required by the Superannuation Guarantee, 9 per cent, or the applicable award or enterprise agreement. Contributions paid to the Fund are accounted for on an accrual basis in the Fund's financial statements. When benefits are reviewed annually on 1 July, contributions are accounted for on a cash basis.

EMPLOYERS During the year there was a further increase in the number of employers who made monthly contributions for their employees. As monthly contribution returns are sent to each employer, the Fund encourages monthly remittance of contributions. The Australian Tax Office continued its program of Superannuation Guarantee audits during the year. Employers should be aware that the ATO has no discretion should an employer not comply with the Act. All employers should keep a copy of their contribution returns. Employers are required to comply with the Trust Deed.

Since 1 July 2003, employers have been required to make superannuation guarantee contributions at least quarterly.

*I have forgotten my PIN for the website.
 Can you assist?*

The Rei Super helpline can issue a replacement PIN over the phone provided you can answer a series of security questions including;

- > member number
- > date of birth
- > current mailing address
- > date that you joined Rei Super
- > your nominated beneficiary or beneficiaries

A replacement four digit number will be provided, which will give you immediate access to the site.

It is also recommended that after logging on with this PIN, that you change your PIN. Click on the "Personal Details" tab at the top of the screen, and "Update PIN" and this will enable you to select your own four digit PIN for future use.

SURCHARGE For 2003/2004, the surcharge commenced at an adjusted taxable income of \$94 691 at 0% and increases to 15% for an adjusted taxable income of \$114 981 or more. For 2004/05 these limits have increased to \$99 710 and \$121 075 respectively.

The surcharge tax paid by Fund members in 2003/04 was \$1 656 724 and was deducted directly from members' accounts.

GOVERNMENT IMPOSED TAXES AND CHARGES The Federal Government imposes the most significant taxes and charges levied on the Fund. Employer contributions on behalf of employees and before-tax contributions by employees are taxed at 15 per cent. Earnings on investments are also taxed at 15 per cent and capital gains tax depends on the asset and the length of time it is owned.

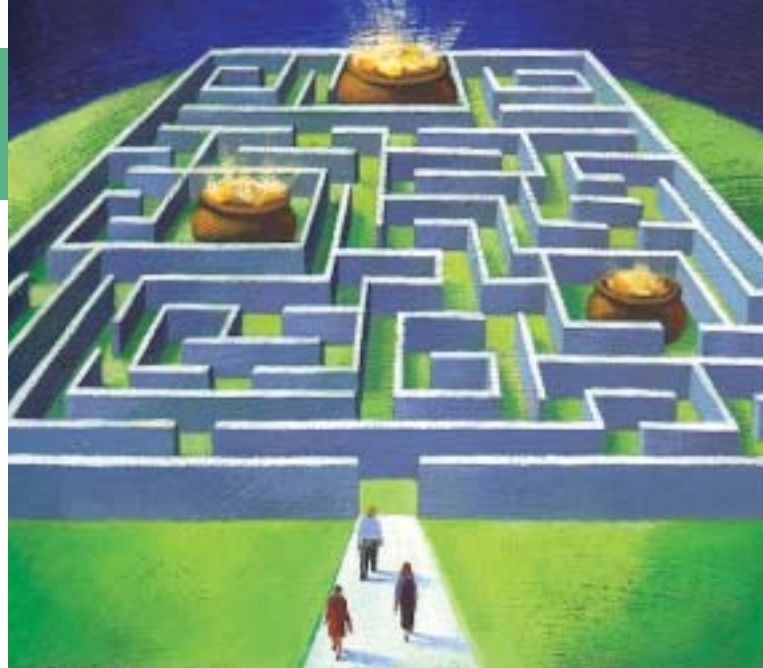
The Australian Prudential Regulation Authority (APRA) as the government's superannuation regulator charges each superannuation fund a fee to fund its activities. During the year Rei Super paid an APRA levy of \$99,000. Income tax paid for 2003/2004 was \$14 489 259.

MEMBER PROTECTION Since 1 July 1995, the Fund has protected members' account balances of less than \$1 000. This means that the account balance of the 'protected member' will not be reduced by administration charges. Where applicable, other charges such as the Federal Government's contributions tax, surcharge tax and insurance premiums will continue to be deducted.

BENEFITS Benefits payable to members will represent the total of all accounts held by the Fund in each member's name that are vested in the member. In the event of death or total and permanent disablement or an accident, additional benefits may be payable if the member is insured.

PORTABILITY The Fund has been specifically designed with portability in mind. Members can retain their membership, and therefore their benefits in the Fund, whilst transferring between employers who are members of the Fund. For a period of up to 2 years after leaving employment, the Fund can accept voluntary contributions from a member. There are no charges for changing employment and retaining membership in the Fund. If members have a benefit from another fund they can transfer (roll-over) that benefit into Rei Super. There are no charges for having superannuation benefits rolled into the Fund. Members can also transfer their benefits to another fund when they change employer.

UNITISATION Since 1 May 2002, the assets of the Fund have been unitised. Each week, a unit price is struck for each investment option. The unit price reflects the redemption value of the underlying assets. Consequently unit prices move up and down in line with asset values.



- CONTRIBUTIONS** The Fund accepts:
- superannuation guarantee contributions;
 - occupational superannuation contributions required under an Award or prescribed agreement or arrangement;
 - voluntary contributions by an employer over and above the levels prescribed under Superannuation Guarantee and/or an Award or prescribed agreement or arrangement;
 - voluntary member contributions;
 - contributions from existing Category 1a members; and
 - contributions on behalf of low income spouses of members.

Contributions received are used to purchase units in the applicable investment option. A buy/sell spread has been established for each investment option; 0.50 per cent for Super Growth, 0.40 per cent for Trustee Super Balanced, 0.18 per cent for Super Stable and Nil for Super Cash. The buy/sell spread simply reflects the cost of purchasing and disposing of assets.

If cash flow is used to pay benefits thereby eliminating the need to redeem units, the financial benefit is retained in the Fund and distributed to members.

GOODS AND SERVICES TAX (GST) Rei Super has registered for GST and has an Australian Business Number (ABN) 76 641 658 449.

Rei Super pays GST on the goods and services it purchases. Some of these goods and services are eligible for a reduced input tax credit (RITC).

TRUSTEE INDEMNITY INSURANCE The Trustee has arranged a policy for Trustee Indemnity Insurance cover of \$10 million. This policy is designed to provide added protection for the Fund's assets.

ABRIDGED FINANCIAL STATEMENTS REI SUPER AS AT 30 JUNE 2004

ABRIDGED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE			ABRIDGED OPERATING STATEMENT FOR THE YEAR ENDED 30 JUNE 2004		
	2004	2003		2004	2003
	\$ ('000)	\$ ('000)		\$ ('000)	\$ ('000)
Assets			Revenue		
Investments	367 745	275 507	Net investment revenue	50 007	(6 006)
Cash at bank	4 211	8 318	Contributions revenue	76 491	71 121
Sundry debtors	7 215	7 326	Transfers from other funds	13 473	12 375
Tax Assets	1 978	4 431	Proceeds from group life claims	483	477
Total Assets	381 149	295 582	Other income	1 328	5
Less Liabilities			Total Revenue	141 782	77 972
Benefits payable	-	1 381	Less Expenditure		
Sundry creditors	355	434	Surcharge	1 657	1 570
Provision for income tax	3 659	4 001	Group life premiums	1 271	1 116
Provision for deferred income tax	802	1 066	Administration fees	963	954
Total Liabilities	4 816	6 882	Other general administration expenses	1 443	1 289
Net Assets Available to Pay Benefits	376 333	288 700	Total Expenditure	5 334	4 929
Represented by:			Benefits Accrued as a result of		
Liability for Accrued Benefits			Operations before Income Tax	136 448	73 043
Allocated to Members' Accounts	371 485	281 819	Income Tax Expenses	14 489	6 906
Unallocated Amounts	4848	6 881	Benefits Accrued as a Result		
Liability for Accrued Benefits			of Operations	121 959	66 137
as at 30 June	376 333	288 700			

The Financial Statements of the Fund have been audited and an unqualified auditor's report has been received.

PERFORMANCE OF THE FUND OVER THE PAST FIVE YEARS

INVESTMENT OPTION		TRUSTEE SUPER BALANCED			SUPER GROWTH			SUPER CASH			SUPER STABLE**		
		CR	CPI	RR	CR	CPI	RR	CR	CPI	RR	CR	CPI	RR
Year	Earnings \$												
1999-00	21 122 457	9.7	3.2	6.5	13.1	3.2	9.9	4.6	3.2	1.4	N/a	3.2	N/a
2000-01	8 915 844	4.0	6.0*	-2.0	1.5	6.0*	-4.5	4.0	6.0*	-2.0	N/a	6.0*	N/a
2001-02	(17 981 489)	-4.9	2.8	-7.7	-13.3	2.8	-16.1	3.7	2.8	0.9	N/a	2.8	N/a
2002-03	(6 006 024)	-1.3	2.7	-4.0	-7.3	2.7	-10.0	4.9	2.7	2.2	N/a	2.7	N/a
2003-04	50 006 875	15.5	2.5	13.0	22.3	2.5	19.8	2.7	2.5	0.2	6.00	2.5	3.5*
<i>Five Year Compound Average</i>		4.4			2.9			4.0			N/A		

CR — Crediting Rate ■ CPI — Consumer Price Index ■ RR — Real Return

* Includes Once Only GST Impact

** Option introduced November 2003



\$8 BILLION IN SUPER IS LOST!

Is some of it yours? Each year, millions and millions of superannuation contributions are reported to the ATO as lost because members change jobs and forget their old superannuation accounts. Then when they move and don't advise their fund of their change of address, they become a lost member.

When this occurs, the super fund has to send their last known details to the Tax Office.

If you think that you may have lost contact with some of your super, you can check online at www.ato.gov.au/super

By providing some personal details and your tax file number, you can search the Lost Members Register, the Superannuation Holding Account Reserve and superannuation guarantee records.

If a possible match is found, the person conducting the search is provided with the name and contact phone number of the superannuation fund that provided the information to the Tax Office.

INVESTMENT OPTIONS

	SUPER GROWTH	TRUSTEE SUPER BALANCED	SUPER STABLE	SUPER CASH
Overall Objective	To provide members with a top performing diversified shares investment.	To provide members with a top performing growth-oriented diversified investment.	To provide members with a top performing conservative diversified investment option.	To provide members with a secure investment that has a very high chance of capital being preserved over any 12 month period, after fees and tax.
Investment Objectives	To earn a rate of return, after tax and fees, that exceeds CPI by at least 4% per annum over the average time expected to be spent by members in the workforce.	To earn a rate of return, after tax and fees, that exceeds CPI by at least 3% per annum over the average time expected to be spent by members in the workforce.	To earn a rate of return after tax and fees that exceeds the CPI by at least 1% pa over rolling 3 year periods.	To earn a rate of return, after taxes and fees of at least CPI over rolling one-year periods.
Investment Mix	Australian shares 45% International shares 55% Allocations shown above may vary by $\pm 2\%$	Australian shares 35% International shares 27% Property 10% Australian bonds 13% International bonds 13% Cash 2% Allocations shown above may vary by $\pm 2\%$	Australian shares 13% International shares 10% Property 7% Australian bonds 25% International bonds 20% Cash 25% Allocations shown above may vary by $\pm 2\%$	Cash 100%
Investment Management Fee	0.65%	0.54%	0.41%	0.25%

The investments are held in investment portfolios managed by InTech Fiduciaries Pty Ltd, via their Managed Asset Consulting Service Investment Trusts.

- FUND ADMINISTRATION
- SUPERANNUATION SECRETARIAT
- COMPLYING FUND
- REGULATED FUND
- ELIGIBLE ROLL-OVER FUND (ERF)
- MANAGING YOUR FUND
- PRESERVATION
- COMPLAINTS



How do I roll over other super to my Rei Super account?

The Rei Super helpline recommends that you firstly contact your previous superannuation provider to confirm the applicable fees and charges that will be incurred. It is standard practice for super funds to charge a benefit payment fee to effect the transfer to another fund. However, some super products also incur a substantial penalty for rolling out of the plan prior to retirement age. For this reason it is advisable to check the fees and penalties your previous fund will be charging.

Now follow these three simple steps.

Step 1 Log onto www.reisuper.com.au and download the transfer form from the Fund website (no PIN required)

- > Click on the "Forms Download and print" icon
- > Select "Transfer of previous superannuation benefits form" located under member forms and print copy.

Step 2 Complete the form, which requires full details of your previous superannuation fund membership.

A separate form is required for each of the previous funds holding a current balance that you wish to transfer into Rei Super.

Step 3 Return the original completed form to: Rei Super Fund Administrator, Locked Bag 479, Adelaide SA 5001.

The previous fund will provide written confirmation once the balance has been transferred to Rei Super. You will also be provided with a written advice from Rei Super confirming receipt of the monies from your previous fund.

FUND ADMINISTRATION The Fund is administered by Mercer Human Resource Consulting (Mercer). The Trust Deed allows the Trustee to appoint an Administrator for the Fund. Mercer is responsible for establishing and maintaining all Fund administration records, receiving contributions, paying benefits and attending to most administrative requirements of the Fund. Mercer is paid a monthly fee for the administration it provides, based on the number of Fund members. From time to time Mercer provides additional services to the Fund that are paid for on a 'fee for service' basis.

The staff of the Fund Administrator who can help you with any enquiries you may have regarding your entitlements are:

Fund Administration Manager ■ Julie Ingham

Work Group Leader ■ Aileen Hurst

Fund Administrators ■ Angela Godleman, Steven Conlon, Holly Monks, Thao Nguyen, Rachel Musci.

FUND SECRETARIAT The Trustee has appointed Mr Mal Smith as Chief Executive Officer/Fund Secretary. He is also the Public Officer of the Corporate Trustee and Complaints Officer for the Fund.

COMPLYING FUND Rei Super has complied with the Occupational Superannuation Standards legislation since the legislation was introduced. Since 1 July 1994 the Fund has also complied with the Superannuation Industry (Supervision) Act, 1993. This makes Rei Super a complying fund and ensures that members benefit from concessional tax advantages.

REGULATED FUND The Fund is a regulated superannuation fund. The Superannuation Industry (Supervision) Act 1993 and regulations govern the operation of superannuation funds in Australia. This report contains all the information and disclosures required by the legislation.

ELIGIBLE ROLLOVER FUND (ERF) In accordance with superannuation legislation, Rei Super has nominated an Eligible Rollover Fund (ERF) to receive benefits after 28 days when a benefit is due and the member had not provided an instruction to the Fund. Our nominated ERF is AUSfund, Australia's Unclaimed Super Fund (AUSfund). AUSfund's contact details are as follows:

AUSfund Administration

PO Box 2468, Kent Town SA 5071

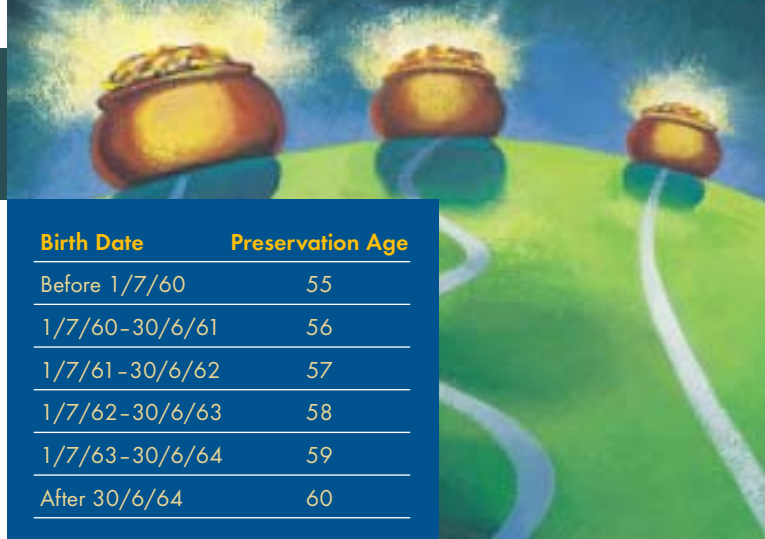
Phone: 1300 361 798 (for the cost of a local call)

Fax: 1300 366 233 (for the cost of a local call)

Email: Admin@AUSfund.net.au

Web: www.unclaimedsuper.com.au

If your superannuation benefits are transferred to AUSfund, your personal information will be used or disclosed by AUSfund to administer your fund benefits. By this, we mean establishing your membership account, managing your benefits, and corresponding with you.



Birth Date	Preservation Age
Before 1/7/60	55
1/7/60-30/6/61	56
1/7/61-30/6/62	57
1/7/62-30/6/63	58
1/7/63-30/6/64	59
After 30/6/64	60

Being transferred to AUSfund may affect your benefits because:

- You will cease to be a member of Rei Super
- You will become a member of AUSfund and be subject to its governing rules. If Rei Super can provide AUSfund with current contact details, AUSfund will send you their current Product Disclosure Statement (PDS).
- Accounts of \$50 or more attract a levy of \$10 per year or part-year, while lower balances are not subject to the levy and do not earn interest. AUSfund protects all accounts from erosion due to administration levy, so that the levy cannot exceed the interest credited to each account.
- AUSfund may have a different investment strategy to Rei Super. The AUSfund PDS has more details.
- AUSfund does not offer insured benefits in the event of death or disability.

AUSfund conducts cross-fund matching searches (where we use your information to search for an active account in your name in another superannuation fund) and will transfer your AUSfund benefits to an active superannuation account in your name. AUSfund also attempts to locate missing superannuation contributions paid to the Tax Office on a member’s behalf or superannuation benefits that may have been transferred to an ERF due to inactivity.

AUSfund engages specialist agents such as its administrator, Superpartners Pty Ltd (ABN 57 078 907 883), and Baycorp Advantage Limited (ABN 29 080 662 568) to provide services to members, under the strictest confidence.

AUSfund will not use or disclose your information for any other purpose without your consent, except where required or authorised by law.

Should your benefits be transferred into AUSfund you may request to access to, or correction of, any personal information held by AUSfund by writing to AUSfund’s Privacy Officer at AUSfund Administration.

MANAGING YOUR FUND The Trustee is responsible for the overall management of the Fund. The Board meets quarterly to review the operations of the Fund and considers such matters as:

- performance of the Fund’s investments and assessment of the investment strategy;
- administration of the Fund including receiving reports from Mercer on administration and technical superannuation issues;
- payment of discretionary benefits relating to death or total and permanent disablement claims; and
- promotion of the Fund to members, employers and other interested parties.

Performance standards have been established with the Fund Administrator. These are monitored by the Trustee to ensure they are reasonable and consistent with industry ‘best practice’.

PRESERVATION Under changes to the superannuation legislation that came into effect on 1 July 1997, benefits payable in excess of \$200 must be preserved and paid into an ‘Approved Deposit Fund’ unless the member:

- has reached preservation age and has permanently retired from the work force.
- is permanently disabled;
- has reached age 65.

If one or more of these conditions can be satisfied, the benefit can be paid to the member. Proof of satisfying these conditions must be provided to the Fund Administrator. All superannuation contributions received after 30 June 1999 are preserved.

COMPLAINTS Rei Super has formally established and approved procedures for handling complaints from members. The procedure provides members with a mechanism to lodge complaints and to have them answered.

In the first instance, complaints should be in writing and addressed to:

Complaints Officer, Rei Super
Locked Bag 479, Adelaide SA 5001

The Complaints Officer will consider a member’s complaint and respond in writing. If members are not completely satisfied with the response, or consider that they have been disadvantaged by a decision, they should formally notify the Fund that they dispute the decision. In this case, their letter to the Complaints Officer should be headed “Notice of Dispute”. The Fund will consider and respond to the notice of dispute within 90 days.

Members have a further avenue of redress if they do not receive a response within 90 days or are not satisfied with the response.

If the above procedures have been followed, members can then approach the Superannuation Complaints Tribunal for assistance with their dispute.

The Superannuation Complaints Tribunal can be contacted on **13 14 34**.



TRUSTEES (Standing L to R) John Greig, Neville Pozzi, David Cameron, Ian Armstrong, Michael Kumm, Ken Searson, Norman Meadows. (Seated L to R) Helen Cunningham, Bill Woolcock, Mal Smith, Beth Stratfold.

When does my employer need to make Superannuation Guarantee payments?

Rei employers are requested to pay contributions on a monthly basis.

As a minimum, legislation effective 1 July 2003 requires your employer to submit Superannuation Guarantee payments on a quarterly basis. Your employer has until the 28th of the month from the end of the quarter to complete Superannuation Guarantee payments.

Quarter	SG Payment Due
1 July–30 September	28 October
1 October–31 December	28 January
1 January–31 March	28 April
1 April–30 June	28 July

I am a member of Rei Super, but no longer work in the Real Estate industry. Can my new employer contribute to Rei Super?

Yes. If you are a current member of Rei Super, your new employer is able to join Rei Super as a participating employer by completing:

- > an employer application (a legal requirement of Rei Super); and
- > a transfer of membership between participating employers form.

These forms can be downloaded from www.reisuper.com.au There are no joining fees!

SERVICE PROVIDERS

Taxation Advisor ■ Sharyn Long Chartered Accountants
ABN 51 713 229 511

Auditor ■ Ernst & Young ■ ABN 75 288 172 749

Bank ■ ANZ ■ ABN 11 005 357 522

Custodian ■ Cogent ■ ABN 71 002 655 674

Insurers ■ Hannover Life Re of Australasia Limited
ABN 37 062 395 484
MLC Limited ■ ABN 94 000 000 420

Fund Administrator and Advisor ■ Mercer Human Resources Consulting ■ ABN 32 005 315 917

Investment Advisor ■ InTech Fiduciaries Limited
ABN 54 071 808 501

Solicitor ■ G Banner Consulting Pty Limited
ABN 78 079 976 373

DISCLAIMER *The information contained in this report does not constitute financial product advice. However, to the extent that the information may be considered to be general financial product advice, Rei Super warns that:*

- a) *Rei Super has not considered any individual person's objectives, financial situation or particular needs; and*
- b) *individuals need to consider whether the advice is appropriate in light of their goals, objectives and current situation.*

Information provided in this report is correct as at 31 October 2004.

WEBSITE FEATURES

The Fund's website features include:

- Forms in a pdf format that can be downloaded and stored in your computer.
- Access to your personal details and account history for the previous and current financial year. The ability to update your personal information.
- The ability to switch your investments on line
- Details of the latest weekly unit prices (available each Friday).
- Latest news.
- Financial planning information.

If you haven't logged on to www.reisuper.com.au recently, you are in for a pleasant surprise.



I would like more information about my investment choice.

To view detailed information on your current investment option, log onto www.reisuper.com.au and follow these prompts:

- > Click on the Explore your Super tab
- > Click on Your Investments
- > Click on Your Investment Mix

Information is also available in the Member Investment Choice Booklet.

Alternatively, call the Rei Super helpline on 1300 134 433.

A Customer Service Representative will be pleased to assist with explaining the investment options, and can arrange for the Member Investment Choice Booklet to be mailed to you.

And if I do not make an investment choice?

The Trustees of the Fund have selected the Trustee Super Balanced option for members who do not actively select an investment choice (referred to as the default option).

